



Take the Wheel

Shopping tips

- Decide make, model, options, and color
- Visit at least three dealerships or car lots
- Take someone with you
- Look for the car you want, with the most features, at a price you can afford
- Consider gas mileage
- Keep good records as you shop

TELL AUDIENCE:

Once you decide on a particular type and size of vehicle and take advantage of the shopping resources on the Internet, visit at least three dealerships or car lots. Look for the car that has the most features you want at the price you can afford.

Take someone with you to dealerships. Even if they don't know much about cars, they can be a voice of reason and point out things you miss as you look at cars.

Keep good records and take good notes as you shop around. To help you with the process of figuring out what options you want—before you start to shop around—refer to Handout 2, “Vehicle Options to Consider.” Personalize the checklist with your own preferences, highlight those features that matter most to you, or rank them in order of importance to you.

HANDOUT 2: “*Vehicle Options to Consider*”

NOTE TO INSTRUCTOR: Beginning with 2008 models, EPA window stickers will reflect more accurate gas mileage testing methods, which generally will decrease fuel economy estimates, but actual gas mileage has not changed. These new stickers also will provide more detailed information about gas mileage to help consumers make more informed decisions.