

2009 Online Peer Comparison

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Credit Unions in Peer Group

1st Advantage FCU	East Central Mississippi CU	Knoxville Teachers FCU	Portsmouth Schools FCU
Abbeville Seaboard System CU	East KY EFCU	Knoxville TVA ECU	Premier FCU
Acclaim FCU	Eastman CU	Kraftsman FCU	Prince Georges Community FCU
Achieva CU	ECU	KYANG FCU	Priority One CU
Acipco FCU	Ecusta Credit Union	Labor Management FCU	Progressive FCU
Aflac FCU	Edge Moor Dupont EFCU	Lake Worth City ECU	Putnam County FCU
Agriculture FCU	Edisto FCU	Lakeland Postal EFCU	Putnam School EFCU
Alabama CU	Educational Systems FCU	Lakelands FCU	Queen of Peace Arlington FCU
Alabama Postal CU	Elco FCU	Lakeside ECU	Radford Pipe Shop EFCU
Alabama Rural Electric FCU	Epworth FCU	Langley FCU	Raleigh County Educators FCU
Alabama State ECU	Ethicon CU	Leaf River FCU	Resources FCU
Alcan ECU	FAA FCU	Letcher County Teachers CU Inc	Richmond Fire Dept CU
Alcoa Tenn FCU	Fairfax City FCU	LG & W FCU	Rig ECU
Allegacy FCU	Fairfax County FCU	Lithium FCU	Riverdale Credit Union
Allegany Co Teachers FCU	Fairwinds CU	Local 355 MD FCU	RMH FCU
Allvac Savings & CU	Family Savings FCU	Local 606 Electrical Workers FCU	Robins FCU
Ampot FCU	Family Security CU	Logan County School EFCU	Rocket City FCU
AnMed Health FCU	Fayetteville Postal CU	Long Reach EFCU	Rome Kraft ECU
APCO ECU	FCI Ashland FCU	Lou Metro Police Officers CU	Roper Lafayette ECU
Aqua Glass ECU	FDIC Federal Credit Union	Louisville Federal CU	S C State Credit Union
Associated CU	Federal Building FCU	Louvah FCU	SAFE FCU
Atlanta Postal CU	Fidelity FCU	Maco Educators FCU	Savannah Schools FCU
Augusta County FCU	First Carolina Postal CU	Madison Education Assn CU	SC Firefighters FCU
Augusta Metro FCU	First Financial of MD FCU	Magnolia FCU	Seaford FCU
Augusta Seaboard System FCU	First Legacy FCU	Mail Pouch FCU	SECU
Augusta VAH FCU	First Reliance FCU	Marine FCU	Secure First CU
Automotive Aftermarket EFCU	First South CU	Marion County School EFCU	Security Plus FCU
B&W Miss EFCU	Flag CU	Marshland Community FCU	SelfReliance Baltimore FCU
Baptist Health South Florida FCU	Fleetguard FCU	Martinsburg VA Center FCU	Service One Credit Union
Bay Gulf CU	Florida Central CU	Marvel City FCU	Sevier Co Schools FCU
Beach Municipal FCU	Florida CU	Maryville Municipal CU	Shawnee TVA EFCU
Beech Island CU	Flowers Employees Credit League	Masters Mates & Pilots FCU	Shelby Bolivar County FCU
Beka FCU	Foothills FCU	MBHS FCU	Shore Memorial Federal Credit Union
Berkeley County Public Schools FCU	Fort Belvoir FCU	McCracken Co Teachers FCU	Signal Cement Workers CU
Biloxi Teachers FCU	Fort Knox FCU	McIntosh Chemical FCU	South Carolina Methdst Cnfrnc CU
BIP FCU	Freedom FCU	MEA FCU	Southern CU
Birmingham News ECU	Friends First FCU	Mead ECU	Southern Security FCU
Birmingham Post Office CU	FRSA CU	Members Choice WV FCU	Space Coast CU
Bradley Initiative Credit Union	Ft Lee FCU	Members United CU	Spartan FCU
Bragg Mutual Federal Credit Union	Fulton Teachers CU	Memorial FCU	Spartanburg City ECU
Bronco FCU	Gallatin Steam Plant CU	Memphis Publishing Co ECU	Spartanburg Regional FCU
Cabway Telco FCU	Gateway Credit Union	Meridian MS ANG FCU	SPC Cooperative CU
Calhoun-Liberty ECU	General Tire Community FCU	Meridian Mutual FCU	St Agnes EFCU
Call FCU	Georgetown Kraft CU	Metropolitan Church FCU	St Anns Arlington FCU
Carco FCU	Georgia Coastal FCU	Metropolitan Teachers CU	State ECU
Carolina Family FCU	Georgia Heritage FCU	Mid Delta CU	Steel Crete EFCU
Carolina Trust FCU	Georgia Power Valdosta FCU	MidFlorida FCU	Suffolk VA City EFCU
CCMH FCU	GHS FCU	Milford Memorial FCU	Sun CU

Celco FCU	Gold Coast FCU	Miller Transporters FCU	Sunstate Federal Credit Union
Centra Health CU Inc	Goodyear-Danville Family CU	Mississippi National Guard FCU	Sussex County FCU
Central Florida Postal CU	GPC Credit Assn	Mississippi Public ECU	Tampa Postal FCU
Central State Hospital CU	Green River Area FCU	Modern EFCU	Tarcana CU Inc
Central Virginia FCU	Greeneville Wrks Emp Svngs Assn CU	Moultrie EFCU	Tayco EFCU
CFE FCU	Greenup County FCU	Mountain Empire FCU	TCP Credit Union
Champion Credit Union	Greenville FCU	Mountain Heritage FCU	Team & Wheel FCU
Charlotte Metro Credit Union	Greenville Gas Turbine EFCU	Mountain Lakes Community FCU	Teamsters Local 697 FCU
Chattanooga Federal Empl CU	Greenville Heritage FCU	MPD Community CU	Tenn Depart of Safety CU
Chem Family CU	GTE FCU	MUNA Federal Credit Union	Tennessee River FCU
Chesterfield FCU	GTKY CU	MUW EFCU	The United FCU
Chestnut Run FCU	Gulf Coast Community FCU	Nabisco ECU	Tidewater Dominion EFCU
Chevron Southern CU	Habersham FCU	National Institutes of Health FCU	Tombigbee FCU
Church Koinonia FCU	Hallco Community FCU	New Castle Co School EFCU	Tower FCU
City Employees' CU	Hampton Roads Postal CU Inc	New Horizons CU	Town of Palm Beach FCU
City of Memphis CU	Hampton VA FCU	Newspaper & Printers CU	Treasury EFCU
City of Raleigh ECU	Harrison County Poe FCU	NGH CU	Tri Ag WV FCU
Clarke Educators FCU	HCA FCU	Norfolk Southern ECU	Tri State FCU
Cleveland Bradley Teachers FCU	HEA FCU	North Carolina Community FCU	Tuscaloosa County CU
CM FCU	Health Facilities FCU	North Georgia CU	TVH FCU
Co-op Employee Credit Union	HEALTHCARE 1st FCU	North State Telco CU	UCF FCU
Coastal Georgia FCU	Healthcare Services Credit Union	Northeast Alabama Postal FCU	United 1st FCU
Coastline FCU	Henrico FCU	Northwest FCU	United Hospital Center FCU
Columbia Post Office CU	Hercules Hattiesburg FCU	NRL FCU	United Methodist of Mississippi FCU
Columbus Municipal CU	Hickory Springs FCU	Nucor ECU	United States Senate FCU
Commonwealth CU Inc	Hinds Community College CU	Nucor EFCU	University CU
Commonwealth One FCU	HMC EFCU	Oconee Credit Union	Upper Cumberland FCU
Community South Credit Union	Hospital System CU	OCPS FCU	US Community CU
Constellation FCU	Hoya Federal Credit Union	Okaloosa County Teachers FCU	US Pipe Bessemer EFCU
Consumer CU	HRT EFCU	Old Dominion Univ CU Inc	US Postal Service FCU
Coosa Valley FCU	Hurd ECU	Orlando FCU	USF FCU
Copiah-Lincoln Educ FCU	IBEW 141 FCU	Paducah FCU	UT FCU
Cornerstone Financial CU	IBM Southeast EFCU	Paducah Teachers FCU	Valdosta Teachers FCU
Corning Cable Systems CU	ICI America FCU	Panhandle Educators FCU	Valley Industrial CU
Councill FCU	Illinois Central ECU	Park Community FCU	Vamc Fayetteville FCU
Covington School FCU	Indian River FCU	Park View FCU	Vanderbilt University ECU
Craig CU	Issaquena County FCU	Parthenon FCU	Velsicol FCU
CRCH EFCU	iTrust FCU	Partners Financial FCU	Virginia Beach Schools FCU
Credit Union South	ITT Roanoke EFCU	Pathway CU	VyStar Credit Union
CSRA FCU	Jax Glidco EFCU	Patterson Pump FCU	Walker Mississippi FCU
Dade County FCU	Jefferson County Federal Credit Union	Peoples Choice CU	Walker Virginia FCU
Delaware Alliance FCU	Jefferson County Teachers CU	Peoples FCU	Walton County Teachers FCU
Delaware Federal Credit Union	Johnson City FCU	Petersburg Federal Reformatory CU	Ware County School EFCU
Dexsta FCU	Junior College FCU	PFD Firefighters CU	Washington Typographic FCU
Dinwiddie Education Assn FCU	Keesler FCU	Pickens Co Educators FCU	Wayne Co School ECU
Dixie Craft ECU	Kemba Louisville CU	Pickens FCU	Willow Island FCU
Doe Run EFCU	Kennedy Space Center FCU	Piedmont Aviation CU	Winston Salem Firemens CU
Dover FCU	Kimberly Clark CU	Piedmont CU	Wood County Community FCU
DPL FCU	Kings Daughters Community FCU	Piedmont Hospital FCU	WOR Co FCU



Dyersburg CU
East Central FCU

Knoxville News Sentinel ECU
Knoxville Post Office CU

PLCO FCU
Portsmouth Police CU

Yale Security Inc FCU

Credit Union Summary Data

	Your Response	Peer Avg.	All CU Avg.
Assets		\$175,811,185	\$105,410,818
FTEs		54	45
Members		20,546	12,299
Branches		3.9	2.7
Loans Outstanding		\$116,591,035	\$72,332,392
Services Offered		7.8	8.5

Region	Your Response	Peers	All CU
		0%	0%
		0%	0%
		0%	0%
New England		0%	7%
Middle Atlantic		0%	15%
East North Central		0%	0%
East North Central		0%	20%
West North Central		0%	9%
South Atlantic		0%	0%
South Atlantic		62%	13%
East South Central		0%	0%
East South Central		38%	6%
West South Central		0%	12%
Mountain		0%	0%
Mountain		0%	7%
Pacific		0%	10%

Primary field of membership:	Your Response	Peers	All CU
Community/residential		16%	22%
Associational		4%	7%
Occupational - single group		39%	28%
Occupational with SEGs		31%	33%
Unclassified		9%	11%

Human Resources

Human Resources VP/Director

	Your Response	# Responding	Average	10th	25th	50th	75th	90th
Base Salary	Peers	52	\$84,599	\$48,291	\$55,067	\$80,027	\$100,637	\$128,453
	All	241	\$81,399	\$50,000	\$58,778	\$75,600	\$95,807	\$123,874
Bonus	Peers	22	\$5,547	\$485	\$1,782	\$3,720	\$5,997	\$14,599
	All	99	\$6,581	\$500	\$1,769	\$4,000	\$7,783	\$16,000
Incentive	Peers	14	\$5,392	\$1,018	\$1,116	\$3,789	\$5,604	\$14,547
	All	56	\$5,919	\$1,015	\$1,961	\$3,647	\$8,319	\$15,105
Total Cash	Peers	52	\$88,427	\$50,416	\$58,040	\$82,770	\$104,413	\$142,344
	All	241	\$85,510	\$51,958	\$60,191	\$77,869	\$102,142	\$135,244

NOTE: Incentives are limited to credit unions reporting incentive payments; bonuses are limited to credit unions reporting bonus payments.

Human Resources

Human Resources Manager/Supervisor

Your Response		# Responding	Average	10th	25th	50th	75th	90th
Base Salary	Peers	35	\$57,601	\$41,523	\$48,004	\$53,244	\$66,899	\$83,085
	All	133	\$59,633	\$40,000	\$48,095	\$57,085	\$68,215	\$84,364
Bonus	Peers	13	\$2,144	\$424	\$551	\$1,000	\$3,947	\$4,892
	All	49	\$3,034	\$465	\$974	\$1,900	\$4,075	\$7,856
Incentive	Peers	9	\$2,517	\$811	\$863	\$1,476	\$4,356	\$5,108
	All	30	\$3,699	\$808	\$1,193	\$2,600	\$5,066	\$6,294
Total Cash	Peers	35	\$59,049	\$41,868	\$48,827	\$54,430	\$67,959	\$83,252
	All	133	\$61,615	\$40,000	\$49,369	\$58,522	\$72,500	\$84,924

NOTE: Incentives are limited to credit unions reporting incentive payments; bonuses are limited to credit unions reporting bonus payments.

Human Resources

Training Director

	Your Response	# Responding	Average	10th	25th	50th	75th	90th
Base Salary	Peers	21	\$64,816	\$48,039	\$51,227	\$54,654	\$78,359	\$95,988
	All	93	\$59,991	\$43,470	\$48,195	\$58,063	\$67,057	\$81,408
Bonus	Peers	7	\$4,628	\$1,562	\$2,669	\$3,125	\$6,148	\$9,179
	All	30	\$4,329	\$522	\$1,912	\$3,545	\$5,921	\$9,290
Incentive	Peers	5	\$4,422	\$1,194	\$1,634	\$2,609	\$3,547	\$9,632
	All	19	\$3,222	\$569	\$1,006	\$2,096	\$3,906	\$6,716
Total Cash	Peers	21	\$67,434	\$48,136	\$51,990	\$56,533	\$81,096	\$101,671
	All	93	\$62,083	\$46,000	\$49,929	\$59,220	\$72,429	\$83,432

NOTE: Incentives are limited to credit unions reporting incentive payments; bonuses are limited to credit unions reporting bonus payments.

Human Resources

Human Resources Assistant/Specialist

Your Response		# Responding	Average	10th	25th	50th	75th	90th
Base Salary	Peers	42	\$36,480	\$27,800	\$30,675	\$35,149	\$39,430	\$44,337
	All	165	\$38,364	\$28,686	\$32,102	\$37,179	\$42,097	\$49,900
Bonus	Peers	11	\$1,615	\$436	\$550	\$1,034	\$2,882	\$2,970
	All	51	\$1,441	\$228	\$546	\$1,012	\$1,969	\$3,257
Incentive	Peers	8	\$1,339	\$514	\$868	\$1,335	\$1,823	\$2,172
	All	32	\$1,882	\$377	\$756	\$1,798	\$2,665	\$3,444
Total Cash	Peers	42	\$37,101	\$27,800	\$31,001	\$35,756	\$39,908	\$47,734
	All	165	\$39,219	\$28,686	\$32,796	\$37,544	\$43,658	\$50,583

NOTE: Incentives are limited to credit unions reporting incentive payments; bonuses are limited to credit unions reporting bonus payments.

Human Resources

Training Coordinator/Specialist

	Your Response	# Responding	Average	10th	25th	50th	75th	90th
Base Salary	Peers	43	\$40,395	\$30,770	\$34,544	\$39,749	\$44,307	\$48,489
	All	163	\$42,170	\$31,798	\$36,166	\$40,902	\$47,308	\$53,579
Bonus	Peers	14	\$1,552	\$519	\$661	\$1,477	\$2,224	\$2,701
	All	50	\$1,602	\$375	\$670	\$1,332	\$2,378	\$3,040
Incentive	Peers	11	\$1,644	\$143	\$546	\$1,087	\$2,498	\$3,155
	All	39	\$1,605	\$184	\$599	\$1,073	\$2,482	\$3,452
Total Cash	Peers	43	\$41,302	\$31,364	\$35,833	\$39,905	\$46,598	\$48,945
	All	163	\$43,034	\$32,419	\$36,915	\$42,266	\$48,096	\$54,679

NOTE: Incentives are limited to credit unions reporting incentive payments; bonuses are limited to credit unions reporting bonus payments.

Human Resources

Payroll Coordinator/Administrator

Your Response		# Responding	Average	10th	25th	50th	75th	90th
Base Salary	Peers	20	\$42,800	\$33,364	\$34,651	\$42,256	\$49,848	\$52,428
	All	80	\$41,612	\$31,193	\$33,762	\$39,508	\$47,671	\$56,948
Bonus	Peers	4	\$2,593	*	*	*	*	*
	All	23	\$1,814	\$327	\$828	\$1,502	\$2,469	\$3,811
Incentive	Peers	3	\$1,998	*	*	*	*	*
	All	14	\$1,715	\$705	\$1,159	\$1,547	\$2,228	\$3,199
Total Cash	Peers	20	\$43,557	\$33,364	\$36,310	\$42,613	\$50,843	\$54,665
	All	80	\$42,460	\$31,495	\$34,794	\$41,545	\$48,350	\$56,948

* Insufficient data.

NOTE: Incentives are limited to credit unions reporting incentive payments; bonuses are limited to credit unions reporting bonus payments.

Human Resources

Benefits Coordinator/Specialist

	Your Response	# Responding	Average	10th	25th	50th	75th	90th
Base Salary	Peers	14	\$44,868	\$31,629	\$36,407	\$44,095	\$49,806	\$57,584
	All	55	\$46,105	\$32,853	\$36,510	\$45,164	\$51,185	\$59,018
Bonus	Peers	2	\$2,849	*	*	*	*	*
	All	14	\$1,896	\$662	\$749	\$1,487	\$2,059	\$4,228
Incentive	Peers	3	\$1,468	*	*	*	*	*
	All	10	\$1,178	\$370	\$614	\$1,124	\$1,399	\$2,197
Total Cash	Peers	14	\$45,577	\$32,527	\$36,407	\$45,777	\$49,941	\$57,584
	All	55	\$46,860	\$33,965	\$37,160	\$45,759	\$53,020	\$60,092

* Insufficient data.

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