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Report generated on October 29, 2012

#### Credit Unions in Peer Group

San Antonio Citizens FCU 121 Financial CU Denver Community FCU La Joya Area FCU Aberdeen FCU **DEXSTA FCU** Lafayette Schools FCU San Francisco FCU Advance Financial FCU Diamond Lakes FCU Lanco FCU SC Telco FCU Affinity Group CU Dover FCU Liberty First Credit Union Seaboard FCU Linn-Co FCU Aflac FCU **Dupont Community CU** SeaComm FCU Alabama CU Eagle Community CU Los Angeles Firemens CU Service 1st FCU Alabama State ECU **Lowland Credit Union** Service One Credit Union Eagle Louisiana FCU Magnolia FCU Alliance CU SESLOC FCU Eastern Utah Community FCU Aloha Pacific FCU **Educational Community CU** Market USA FCU Shell New Orleans FCU Alpena Alcona Area CU EECU a Community Credit Union Marshland Community FCU Sidney FCU Alta Vista CU **Energy FCU** Meadville Area FCU Sioux Falls FCU AltaOne FCU Erie Community Credit Union Members Choice CU Siouxland FCU Family Financial CU Members First CU SIU Credit Union Anoka Hennepin CU Assemblies of God CU Fiberglas FCU Mendo Lake Credit Union Solarity CU Associated Healthcare CU Financial Builders FCU Mennonite Financial FCU Southern Chautauqua FCU Atlantic City FCU Financial Center CU Mid American CU Southern Security FCU Banner FCU Financial Plus CU Mid Missouri CU Southland Credit Union Baton Rouge Telco FCU First Alliance CU Military & Civilian FCU Spirit of Alaska FCU Bay Winds Federal Credit Union First American CU Missoula FCU St Lawrence FCU Bayer Heritage FCU First Imperial CU Monroe County Community CU St Marys CU Bear Paw CU First Nebraska Educators & Grps Montgomery Co EFCU Staley CU Beehive Federal Credit Union Fiscal CU Stanford FCU Motor City Co-Op CU Belco Community Credit Union Flint Area School ECU Motorola ECU Streator Onized CU Belvoir FCU Florida CU My Community FCU Sunrise Family CU Benchmark FCU Focus Credit Union My Personal CU SunWest FCU BestSource CU Fort Campbell FCU Neighbors CU Superior Iron Range Community **FCU BMI FCU** Fort Community Credit Union **NESC FCU** Sussex County FCU Box Elder County FCU Fort Sill FCU New Generations FCU Tahquamenon Area CU Bragg Mutual Federal Credit Union Fort Worth City CU New Hampshire FCU TCT FCU Bronco FCU Frankenmuth CU North Coast CU Telcom CU Freedom FCU Northeast Arkansas FCU TelComm CU Buffalo Metropolitan FCU CAHP CU Freedom First FCU Northland Area FCU Tempe Schools CU California Bear CU Fremont FCU NRL FCU **TEXAR FCU** Camino FCU Frontier Community CU NW Priority CU Texoma Community CU Canton School Employees FCU **Fulton Teachers CU** O Bee CU The Coca-Cola Company Family **FCU** Gerber FCU Capital CU Oakland County CU The Peoples CU **GHS FCU** Capital Educators FCU Ohio Catholic FCU The State Credit Union Cardinal Community CU Global CU Ohio Valley Community CU TLC Federal Credit Union Cascade Community FCU Gold Coast FCU Omni Community CU Trademark FCU Central City Credit Union Great NorthWest FCU Oregonians FCU Transportation FCU Central Minnesota FCU Greater Iowa Credit Union Oxford FCU Trona Valley Community FCU Central One FCU Greater Nevada CU Pacific Oaks FCU TruChoice FCU **Champion Credit Union** Greenville FCU Paducah FCU Tucoemas FCU Chesterfield FCU Guadalupe CU Parda FCU TVA CU Choice One Community FCU HarborLight Credit Union Park Side FCU **UFCW FCU** Harvesters FCU Partners 1st FCU Christian Community CU Unison CU Hawaii Central CU CINCO Family Financial Center CU Pearl Harbor FCU United Bay Community CU



City & County CU
Clark County CU
Clinton County FCU
CommonWealth Central CU
Community Choice CU
Community Financial CU

Community First CU
Comstar FCU
Connects FCU
Connexus CU

Cornerstone Community FCU

Cornerstone CU

Cornerstone Financial CU
Credit Union of Georgia
Cross Valley FCU
CSE FCU
CLI Hawaii FCU

CU Hawaii FCU Dakotaland FCU

Dane County Credit Union Decatur Earthmover CU

Delta County CU

Hawaii FCU

Hawaii Law Enforcement FCU

Healthcare EFCU Heartland CU HFS FCU Honolulu FCU Honor CU

Hudson Heritage FCU IC Federal Credit Union

Icon CU

Idaho State University FCU

Infinity Federal Credit Union
INOVA FCU
Jackson Area FCU
Jefferson County FCU
Jefferson Financial CU
Jefferson Parish EFCU
Kansas Teachers Community CU

Kern FCU

Kimberly Clark CU

LA Financial Federal Credit Union

Peoples Choice FCU
Peoples Community FCU
Piedmont Advantage CU
Pioneer West Virginia FCU

Pittsford FCU

Preferred Federal Credit Union

Premier Credit Union Prime Financial CU Providence FCU Qualstar Credit Union

Quest FCU

Railroad & Industrial FCU

Regional FCU
Reliant FCU
River Valley CU
River Valley CU

Rivers Edge Community CU

Sabine FCU

Sacramento Credit Union Safe 1 Credit Union SageLink CU United States Senate FCU
United Teletech Financial FCU
University & Community FCU
University Of Hawaii FCU
University of Nebraska FCU

UniWyo FCU

US Postal Service FCU

USF FCU
Utah Power CU

Valley Isle Community FCU

Vermont State ECU

Via CU

Visterra Credit Union

Warren FCU Wauna FCU

WEST-AIRCOMM FCU

Weststar CU White Rose CU

Windward Community FCU

Woodstone CU

Wyandotte Federal Credit Union

Credit Union Summary Data				
	Your Response	Peer Avg.	All CU Avg.	
Assets		\$204,543,922	\$134,556,179	
FTEs		57	40	
Members		21,432	12,861	
Branches		5.0	3.0	
Loans Outstanding		\$120,375,822	\$79,968,644	
Services Offered		15.2	10.4	

Region	Your Response	Peers	All CU
West North Central		9%	9%
Pacific		20%	10%
New England		5%	7%
East North Central		22%	20%
Mountain		9%	6%
East South Central		6%	7%
		0%	0%
West South Central		7%	12%
South Atlantic		14%	13%
Middle Atlantic		8%	16%

Primary field of membership:	Your Response	Peers	All CU
Occupational with SEGs		28%	32%
Community/residential		62%	30%
Occupational - single group		8%	29%
Unclassified		1%	1%
Associational		2%	8%

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	Support/Member Services							
Teller I								
	Your Response	# Responding	Average	10th	25th	50th	75th	90th
Base Salary	Peers	152	\$23,719	\$20,033	\$21,506	\$22,996	\$25,187	\$28,016
	All	407	\$24,688	\$20,800	\$22,144	\$24,299	\$26,187	\$30,691
Bonus	Peers	55	\$626	\$197	\$344	\$500	\$820	\$1,116
	All	143	\$886	\$200	\$475	\$613	\$1,102	\$1,605
Incentive	Peers	55	\$854	\$104	\$309	\$520	\$749	\$1,995
	All	100	\$927	\$105	\$323	\$527	\$1,215	\$2,139
Total Cash	Peers	152	\$24,215	\$20,431	\$22,221	\$23,416	\$25,761	\$28,019
	All	407	\$25,173	\$21,001	\$22,477	\$24,371	\$27,201	\$31,201

NOTE: Incentives are limited to credit unions reporting incentive payments; bonuses are limited to credit unions reporting bonus payments.